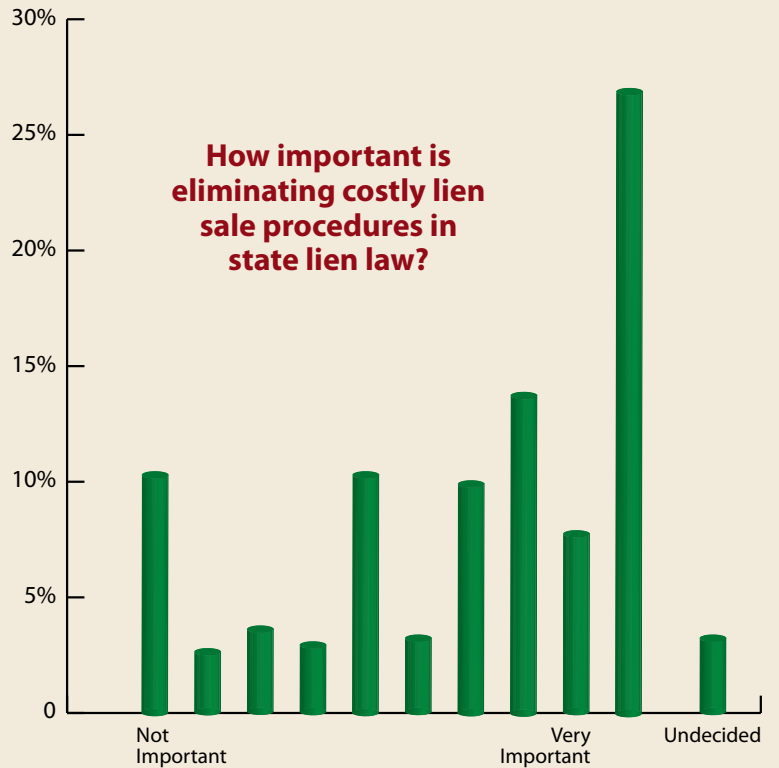


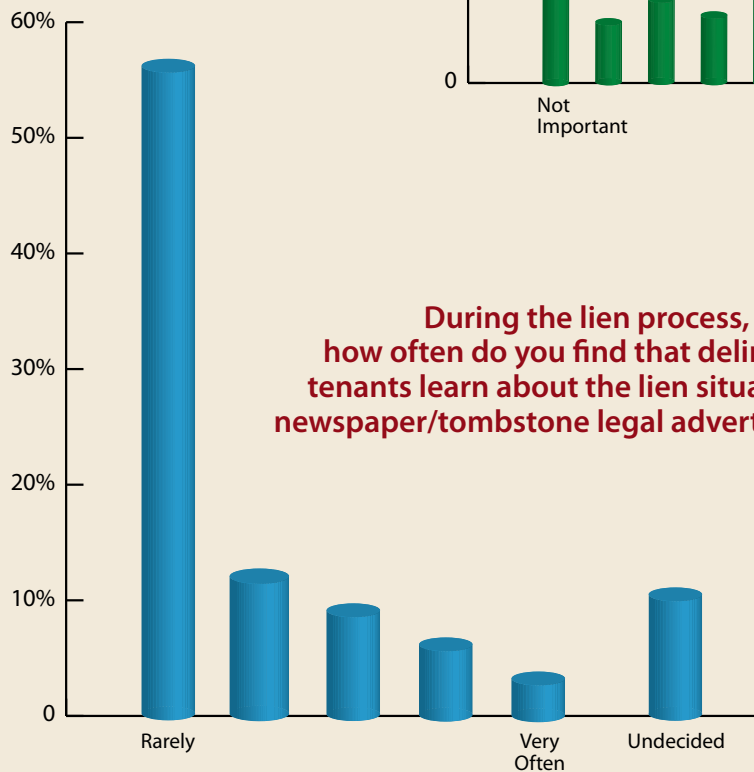
The SSA recently surveyed 300 self storage owner/operators that are members and non-members alike. The survey consisted of industry issues and their importance to that respondent.

Here are a few of the issues the self storage industry faces in 2011.

How important is eliminating costly lien sale procedures in state lien law?

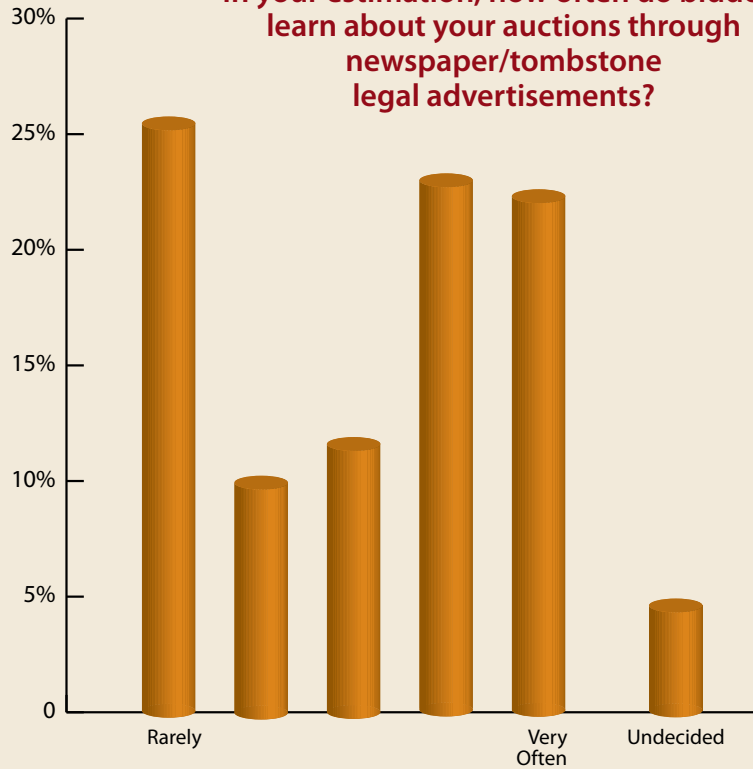


During the lien process, how often do you find that delinquent tenants learn about the lien situation via newspaper/tombstone legal advertisements?



Below is a portion of what the survey found. For more information relating to self storage data or to participate in one of our surveys go to www.selfstorage.org.

In your estimation, how often do bidders learn about your auctions through newspaper/tombstone legal advertisements?



In your estimation, how often do bidders learn about your auctions through email or Internet networking?

